

# El Baloncesto está en tu Cole



# WHAT IS FUNDACIÓN BALONCESTO COLEGIAL?

In 2006 several schools in Madrid start the Asociación Baloncesto Colegial (Association for Basketball in Schools)

In 2014 Fundación Baloncesto Colegial (Foundation for Basketball in Schools) is constituted with a misión: support, develop and diffuse basketball in schools as a tool for education

We want basketball to be an integral part of the educational project of schools and help our children combine educational and sporting development in all its greatness

# **ACTION PLAN**





### ASSETS (EVENTS)



TRAINING (EDUCATION)



COMMUNITY (PROMOTION)



## ASSETS (EVENTS)

Events and sport competitions for schools and students, with the aim of promoting and developing the values of the Foundation

Unique activities that give an unforgattable experience to the participants

> Copa Colegial (High School Tournament)

All-Star Colegial (High School All-Star)

PequeCopa Colegial (Elementary School Tournament)

3x3 Circuit

Other events

# COPA COLEGIAL

The biggest school competition in Europe

10 years of history

12 cities, 170 schools 300 teams, 200 matches 3.500 players 200.000 students and parents

1 game playoffs

The whole school supports "their team"

Motivating and inspirational





# ALL-STAR COLEGIAL

The best players of Copa Colegial

An All-Star in each city

A completely unique and integrating event

Boys and girls in the same game

Three point contest

Slam dunk contest







# PEQUECOPA COLEGIAL

The "mini" versión of Copa Colegial

A tournament in each school

Mini-basket (11-12 years old)

The whole day in the same school

Every team plays several games throughout the day

A party for all the family with a spectacular atmosphere





# 3x3 SCHOOL CIRCUIT

Circuit of several 3x3 challenges

Different school categories

One day event with great atmosphere





# **OTHER EVENTS**

Meet & Greet famous basketball figures

NBA Cares: Exclusive activities with the NBA

Euroleague 5x5 School Tournament in the Fanzone of the Final Four

The Game of the Year: with some state high schools participation



# **TRAINING** (EDUCATION)

Avtivities and initiatives that develop the values of the foundation

Educate through sport using the programme "Basketball is Education" as a very valuable tool

Best Student Athelete Award

Volunteers

Congress, clinics, talks

Other activities

# BASKETBALL IS EDUCATION

Programme that promotes and develops the values of school Basketball as an educational tool



It defines in a holistic way the mission and vision of the Foundation

Essential and totally integrated in every competition and activity the Foundation implements



# BEST STUDENT ATHELETE AWARD

Important recognition to the player in the Copa Colegial who has best combined academic results and sport performance

The oficial presentation of the candidates is done by their schools, that present the reports too.

The winners are chosen by the Foundation and are presented publicly in a ceremony







### VOLUNTEERS CLUB

A club of voluteers, with students from schools and former players of Copa Colegial

Presence in every event, speacially in Copa Colegial, where more tan 1000 voluteers offer their help

They add value to the activity, the sense of belonging, promote image and a link to school (T-shirts, food, stands...)

#### CONGRESS CLINICS TALKS

Conferences and debates about school Basketball: values, future, tools, training...

Content focused on coaches, parents, school principals, basketball managers, players, responsible for communication ...

Talks to sport managers, coaches, parents, educational activities, cinema forum ...





# **OTHER ACTIVITIES**

Creation of educational contents: blog, vídeos, tools, articles...

Camps for coaches

Publications: distribution of books, signage, material...

The inclusion of Basketball as a subject in schools

Sinergies with other projects, sponsorships and institutions

# COMMUNITY (PROMOTION)

Diffuse all of the events and aims of the Foundation

Create a loyal community that supports the values of the Foundation and it becomes an essence of it

Digital marketing and user's experience

Sponsorship and branding

Communication and media

Free time activities

Othe actions



# DIGITAL MARKETING AND USERS EXPERIENCE

# Specific site development for each event.

Innovative and shocking design

Active and young community in social media

Database constantly growing

Creation of official app for schools, players and supporters



WEBSITES 2.000.000 viewed sites 90.000 users

> **TWITTER** 2.800 followers 2.000.000 prints





FACEBOOK 1.800 followers

200.000 reach outs

INSTAGRAM

460 followers 1.000 mentions





**NEWSLETTERS** 2.600 subscribers 60.000 sent messages

> DATABASE 2.900 users 8.000 ex-players





# SPONSORSHIP AND BRANDING

#### ONSITE

Presence of brands in schools, oficial T-shirts, sponsorship of awards, photocall, stand or personalised actions in the events

#### ONLINE

Integration in the Web, information about the Brand in the web, newsletter and social media, marketing and promotion in social media, sponsorship of sections and contests

#### OFFLINE

Oficial signage in the schools, presence in local and national media, use of the contents (Copa Colegial's Brand and Pics) in the sponsors means



#### COMMUNICATION AND MEDIA

Creation of multimedia and informative content

Appearance in local and national TV, radio, press and online media

Collaboration agreements with the press to obtain a more frequent publishing of our activities











### FREE TIME ACTIVITIES

# Parties and meeting for former players

Musical performances in the events

#### Composition of Official song

Cheerleaders: performances, videos, self microsite, contest

Design of a oficial mascot for each team creating a stronger bond

# OTHER ACTIONS

Former players club, with exclusive benefits

Streaming of the final games of Copa Colegial

Online sale: development merchandising shops, photos, publications...



# **ECONOMIC DIMENSION**

4 levels of Brand presence (\*)





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